

Progressing Together



Stay Fit Training Center LLC Member-To-Member Benefit

It's not a regular training day for Chamber Members at the Stay Fit Training Center LLC (1088 Mt Vernon Ave). Chamber Members, employees and their family members are eligible to receive a special training package which includes a Training Center basic membership AND four group training sessions a month for only the price of the basic membership at \$50 a month! The group training includes flexible scheduling, corrective exercise techniques, constant assessment and nutritional coaching. Basic membership includes 24-hour gym access, sauna, free self-defense training, and more. Stay Fit Training Center also offers personal training, youth programing, massage, yoga and more! Visit www.stayfittraining.org or their Facebook page, /Stay-Fit-Training-Center for more details. You can also contact Adam Sams, Owner, for more information at 740.971.8990.

The Fastest Way to Make Over 170 Business Contacts!

Reservations for our Networking at Noon event on Friday, December 14 are coming in nicely... BUT... there's always room for more because who can ever have too many business relationships?

A delicious 4 course meal will be served for only \$15. We think you will be pleasantly surprised with the marketing exposure and networking opportunity that you will enjoy for such a minimal investment.

Along with the networking luncheon, Chamber Members may set-up a display highlighting your company for only \$25. You may collect business cards, provide give-a-ways, hold a drawing, pass out literature... whatever you choose! Tables will be set around the perimeter for your use. Set-up occurs between 10:45 and 11:15 a.m. Networking and viewing the displays will be held from 11:15 a.m. to Noon, as well as after lunch is served. Beginning at Noon, attendees will be seated at pre-assigned tables and our rapid fire networking event will begin! We hope to see you there!

You may register by calling the Chamber office at 740.382.2181 or at www.MarionAreaChamber.org via the Chamber Events posting. The deadline is Monday, December 10.

Thanks to our sponsors: AAA-Ohio Auto Club, Anthem Blue Cross & Blue Shield, Dostal & Kirk/Scharer Insurance, First Citizens National Bank, JAG Healthcare Group, Marion Area Safety Council, Marion First Church of the Nazarene, Rumpke Waste & Recycling Services, Verne Hart Insurance and The Warehouse Italian Dinners.

World Toilet Day

Well, it appears there is a designated day for most everything now-a-days.

There is National Cheese Lover Day, National Puzzle Day, National Teddy Bear Day, Collect Rocks Day and of course, National Chamber of Commerce Day. BUT I was most surprised to read a recent article about "World Toilet Day". I couldn't resist reading after seeing the headline and now I'm so glad I did because it was such an incredible reminder of the simplest of things that we take for granted.

I learned that 1 in 5 primary schools and 1 in 8 secondary schools globally do not have any toilets. The article indicated that 93% of households in Ethiopia lack a decent toilet. Further an estimated 344 million children in sub-Saharan Africa lack a toilet at home leaving them vulnerable to infections. The U.N. has designated "World Toilet Day" in hopes of elevating the awareness of the fact that an estimated 4.5 billion people across the world lack access to proper sanitation.

My heart ached after reading this article; yet my heart swelled with gratefulness. How can we not be thankful for that which we so take for granted...something that many of our homes have two or three of....a simple toilet. For me, this article was a wake-up call...A call to awake every day with a grateful heart, full of praise and thanksgiving for absolutely everything...even our toilets.

Colossians 2:7; "Let your roots grow down into him, and let your lives be built on him. Then your faith will grow strong in the truth you were taught, and you will overflow with thankfulness."

Celebrating with the Red Ribbon



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Facebook: /Carl-Graphics-Company



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Stay Fit Training Center LLC
1088 Mt Vernon Ave
Marion, OH 43302
740.971.8990
www.stayfittraining.org
Facebook: /Stay-Fit-Training-Center

Welcome New Members

Hinesman Insurance and Financial Services, Inc., Nathan Hinesman, President & CEO, (740.914.8182), 1713 Marion Mt Gilead Rd Ste 109, Marion, OH, www.thehinesmangroup.com, Caring for families and businesses, protecting what is most important to them, while avoiding unnecessary losses; **Media Captain, The**, Jason Parks, Owner (614.564.9313), 294 E Long St Ste 300, Columbus, OH, www.themediacaptain.com, Facebook: /MediaCaptain, Columbus based digital marketing and web development agency helping businesses get found online while improving their website; **Nadine's Framing**, Nadine Sloane, Owner, (740.387.7790), 187 W Center St, Marion, OH, Custom picture and poster frame service; **One-Eyed Jack's Social Club**, Christopher Morgan, Owner, (740.396.5115), 606 Delaware Ave, Marion, OH, Facebook: /oneeyedjackspoker, Private members social club and charity poker organization; **St Mary Church**, Michael Nicolosi, Business Manager, (740.382.2118), 251 N Main St, Marion, OH, www.marionstmary.org, Facebook: /St-Mary-Catholic-Church, Catholic Church.

The PERFECT Christmas Gift... An 8 Day Trip To Scotland!

The Marion Area Chamber is proud to announce our 2019 Chamber Trip. Book your next vacation with member Chamber Discoveries for an 8 day journey to beautiful Scotland, departing October 22, 2019. At only \$3,199 per person, provide a \$200 deposit by January 31 and **save \$100 per person!**

Itinerary Includes:

Day 1: Flight to Scotland (Columbus)
Day 2: Edinburgh City & Castle Tour

Day 3: Edinburgh, Chapel & Castle Tours
Day 4: St Andrews, Cathedral Tour
Day 5: Inverness City Tour

Day 6: Inverness, Loch Ness and Harry Potter Bridge
Day 7: Glasgow City, Art Gallery, Museum & Cathedral Tour
Day 8: Glasgow and Back Home

Simply lock in your trip with only a deposit payment to take advantage of deals! Call the Chamber today to book this fabulous trip, the PERFECT Christmas gift, at 740.382.2181.

FASCINATING FACTS

about our members and community...

OhioHealth has approved a \$46-million project to add three stories to Marion General Hospital and expand services. The project also includes the renovation of the medical campus on Delaware Ave.

CenMac Metalworks \$8.6 million, 30,00-square foot facility expansion is underway and should be completed soon. The company plans to add up to 55 new jobs to support its continuing growth!

Congratulations to Accent Information Systems for being awarded the Hosted VoIP Excellence Award for its VoiceONE business communication service by the global,

integrated media company TMC.

Kudos to American Red Cross North Central Ohio Chapter, Executive Director Todd James for traveling to California to assist in the wildfire disaster relief operation.

A-1 Printing Inc. Dan Price received the 2018 Community Partner Award from Marion Goodwill Industries. Congratulations Dan!

Kudos to Park Enterprise for providing labor and equipment to pave the driveway of a mortgage-free "Built to Honor" home for a local wounded veteran.

Chamber Co-Sponsoring Workshop with OSUM Alber Enterprise Center

The Marion Area Chamber is Co-Sponsoring with The Ohio State University Alber Enterprise Center to present "Behaviors of High Performing Teams" with Lynn Geist, PHR, Solution Provider. This presentation will explain the importance of highly productive teams, how people work well together and avoid common pitfalls of teamwork. Building trust, making connections and working toward a common goal are all critical to teamwork. Come and join us for an engaging discussion on **Tuesday, December 18, 2018 from 12:00 - 1:00 p.m. at the Marion Area Chamber of Commerce**. Lunch will be provided. RSVP by Friday, December 14th at noon to the Alber Enterprise Center by calling 740.725.6312, or by emailing alber@osu.edu.

Competition is Heating Up!

Over 20 people attended the 6-week 2nd Annual Forge Marion's free business planning classes through Marion Technical College in November. The classes covered topics ranging from writing a business plan to funding your business to sales & marketing. Now, many of the students will be presenting their business plans at the **Forge Marion's 2018 Business Plan Competition on Wednesday December 12th from 6:30-8:30 p.m.** at the Health Technology Auditorium of Marion Technical College. A panel of judges will award the best business plan presentation \$2,500 to help the entrepreneur start their business!

You are invited to attend the Business Plan Competition – but space is limited, please RSVP to TheForgeMarion@gmail.com.

The Forge Marion is Marion's small business accelerator which offers free business classes for entrepreneurs through Marion Technical College. Forge Marion was created as a project of the Marion Area Chamber's Leadership Marion class of 2016-2017.

Rural Energy for America Program

This program can provide grants and/or loan guarantees for rural businesses and farmers to install renewable energy systems or install energy efficiency improvements to their operations. These types of improvements can help them control energy input costs and improve overall profitability of their operation.

The grant program can cover 25% of the eligible project costs while the loan guarantee can cover up to 75% of the eligible project costs. Grants can range from \$1,500 to \$500,000 with loan guarantees up to \$10,000,000. Previously, this program has helped farmers replace grain dryers, fans and lights for livestock operations and install solar PV arrays to help offset electrical consumption. Small business have been assisted through high efficiency lighting, improvements to their HVAC systems and installation of a renewable energy system to help offset electrical consumption. Over \$5,000,000 in loan guarantees and grants were approved for rural, small, for-profit businesses in Fiscal year 2017. Applications are accepted year round.

Additional information can be found at: www.rd.usda.gov/programs-services/rural-energy-america-program-renewable-energy-systems-energy-efficiency

Nominating Committee Report

Dear Voting Chamber Member, the following persons have been nominated by the Nominating Committee to serve as Directors of the Marion Area Chamber of Commerce:

Members of the Board whose term ends December 31, 2018 and are eligible to serve an additional three year term expiring December 31, 2021 are:

Kyle Balzer (Whirlpool Corp.)

Joy Bischoff (OhioHealth)

Dr. Ryan McCall (Marion Technical College)

Chris Osborne (Cummins Facility Services, LLC)

Rejeana Woolum-Napier (CompManagement)

Filling the Board vacancies for the term expiring December 31, 2020 are:

Todd Petrie (Sika Corporation)

The bylaws of the Marion Area Chamber of Commerce provide that "additional names of candidates for directors may be nominated by petition bearing the genuine signatures of at least twenty-five (25) active members in good standing. Said petition shall be filed with the Nominating Committee within ten (10) days after notice has been given of the names of those nominated. Determination of the Nominating Committee, as to the legality of the petition shall be final."

Be Involved

Even if you are not currently a member of one of the groups listed below, if you see a program that interests you, just call the Chamber at 740.382.2181 for a reservation.

<u>Date/Time:</u>	<u>Event:</u>	<u>Details:</u>
Monday, December 3, 2018 NOON	Manufacturers Council	Location: Chamber Office Speaker: Panel discussion led by Brad DeCamp, ADAMH Topic: Current drug treatment trends and local coalition activities
Wednesday, December 12, 2018 11:30 am	Marion Area Safety Council	Location: The Ohio State University Marion Speaker: Scott Warrick, JD, MLHR, CEQC, Human Resource Consulting & Training Services Topic: TBD
Wednesday, December 19, 2018 NOON	Human Resource Council	Location: Chamber Office Speaker: Ronald J. Iarussi, Superintendent, Marion City Schools Topic: MAWAC (Marion Area Workforce Acceleration Collaborative), Building a Workforce for the Future

Upcoming Bagels & Business Presentations

<u>Date/Time:</u>	<u>Details:</u>
Thursday, December 6, 2018 8 am to 9 am	Location: Chamber Office Speaker: Cherie White, Owner / Sales Person / Health Coach, Back to Essentials Gold, Frankincense and Myrrh: the Science & Scripture supporting Essential Oils Topic: Gold, Frankincense and Myrrh: the Science & Scripture supporting Essential Oils
Wednesday, December 19, 2018 8 am to 9 am	Location: Chamber Office Speaker: Terry Cline, Owner, CHALLENGE Productions / CHALLENGE Aerial Imaging Topic: How to Buy Video Production Services

Chamber's 2019 Membership Directory... Time is Running Out!

We are updating our Chamber Membership Directory for 2019 and are offering an inexpensive advertising exclusive to our members wishing to participate. Final ad copy must be submitted to the Chamber office by **Friday, December 7th!** Details are as follows:

Full inside panel ad:	\$ 900	(size is approximately 4.5" X 7.5")
2/3 panel ad:	\$ 700	(size is approximately 4.5" X 4.75")
1/3 panel ad:	\$ 350	(size is approximately 4.5" X 2.25")

Back by popular demand, for only an additional \$50, any printed directory panel ad purchase will also include 1 month of web banner advertising (normally \$120)! Your web banner will run during the month of your choice!

We can accept camera ready ad files in Publisher, Microsoft Word or Adobe pdf's. Advertisers need to supply their logos in a high quality picture file with a 300 dpi at printable size and MUST be in CMYK color format. Call Matt if you are interested at 740.382.2181 or by email at mcarbary@marionareachamber.org.

Tell Your Story in Our Newsletter

The Marion Area Chamber currently has openings in 2019 and beyond for our monthly Chamber Member Spotlight article on the back of every Progressing Together newsletter. There is no cost to reserve the space and members use it to detail their history, describe who they are, explain why they chose to establish in Marion or the surrounding communities and how they give back to those communities, highlight exciting upcoming changes, showcase what makes them unique and more! For more information including word count, submission deadlines etc. and to reserve a month, contact Wendi at 740.382.2181 or via email at wparkman@marionareachamber.org.

Ohio's Minimum Wage to Increase in January 2019

Ohioans on minimum wage will see a slight increase in their paychecks starting January 1, 2019. Minimum wage will increase from \$8.30 an hour to \$8.55 an hour for non-tipped employees. Tipped employees will go up from \$4.15 to \$4.30. The amendment passed by Ohio voters in November 2006 states that Ohio's minimum wage shall increase on January 1 of each year by the rate of inflation.

For employees at smaller companies with annual gross receipts of \$314,000 or less per year after January 1, 2019, and for 14 and 15-year-olds, the state minimum wage is \$7.25 per hour. For these employees, the state wage is tied to the federal minimum wage of \$7.25 per hour, which requires an act of Congress and the President's signature to change.

BUSINESS AFTER HOURS

together socially this month at...



Ponderosa Steakhouse

Thursday, January 17, 2019

5:00—6:30 p.m.

2227 Marion Mount Gilead Rd
Marion, OH 43302

Join us for:

- FREE buffet and beverages
- Drawings for two \$50 gift cards



RSVP by noon on Monday, January 14, 2019

Register online, by email or phone:

business.marionareachamber.org/events • chamberstaff@marionareachamber.org

740.382.2181

Business After Hours provide the perfect time to relax while still offering opportunities to develop business relationships and meet potential future clients. All Chamber member businesses and their employees are invited to attend this FREE event, which is a benefit of your Chamber membership.

and in future months...

2019

February 21	Love INC of Marion
March 21	TBD
April 18	Primrose Retirement Community
May 16	Alzheimer's Association, Central Ohio Chapter
June 20	Kingston Residence of Marion
July 18	Marion Cemetery Association
August 21	Merrill Lynch - Olson, Vincent, Sharma Group
September 19	United Way of Marion County
October 17	Marion Family YMCA
November 21	Marion Technical College
December 5	Marion Community Foundation

2020

January 16	Stifel Nicolaus & Co., Inc.
February 20	10 & Co. Photography
March 19	Marion Public Library
April 16	Voice of Hope Pregnancy Center
May 21	The Ohio Neck & Back Pain Relief Centers
June 18	Quality Inn Marion
July 16	First Citizens National Bank
August 20	Marion Community Credit Union
September 17	United Way of Marion County
October 15	Brookdale Marion
November 19	Marion Flower Shop
December 3	Marion Community Foundation



Marion Area Chamber of Commerce
267 West Center Street, Suite 200
Marion, Ohio 43302
www.marionareachamber.org

*Business Advances for Over
100 years!*
Pam Hall, President

Matthew Carberry
Vice President
Wendi Parkman
Member Relations Manager

Telephone: 740.382.2181
Fax: 740.387.7722

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Periodical
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Chamber Member Spotlight: Marion County Federation of Women's Club



Oh, the difference a year can make! The Women's Club is building an organization for the 21st century. The organization, begun in 1895, was struggling at the end of the 20th century figuring out how to survive in a culture and society that had changed dramatically. The organization realized the mission of the organization as conceived so long ago to enrich and impact the lives of women and the community is timeless. The historic Barlow Home, a bastion for architectural excellence and beauty, has garnered the commitment of the Club to assure its preservation and restoration for generations to come. These two initiatives align to form the foundation for the organization.

Community collaboration is now the operative strategy. The Abigail Harding Lewis Auditorium has been used by area non-profit organizations for trainings and special events at minimal or no cost and is an affordable rental venue for family and community events. The group is moving forward in sharing the rich history and participated in The Ohio History Connection, "Ohio Open Doors" event providing tours and open house for the public. The group has passed the preliminary stage for Historic Site Designation and is moving to complete this process. Application has been made to the Ohio History Fund for a grant to archive the collections of the Club and eventually become a formal venue to share the rich history of the Club and its remarkable women.

February 16, 2019 the Club is hosting a festive gala event, "Turn Up the Heat" to engage the community in helping raise funds to replace the heating and cooling system in the auditorium and the 1906 boiler that heats the home. Details for the event will be published soon.

For more information about joining, rental or partnering with the Club please call 740-387-1366. To learn more visit www.marioncountylfederationofwomensclubs.com or

Facebook: /The- = ‡ # =



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Pasta Bar To Go Party Pack 1

House Made Tomato Sauce • Choice of fresh pasta •

\$178.98

It comes with an incredible Italian salad with classic Italian dressing, your choice of pasta & sauce, our famous Tuscan bread & herb butter, & even brownies. You also get plates, bowls, silverware, napkin, salt & pepper, serving utensils, & a warming chafer with fuel. It's all self contained with easy set up & teardown, and nothing to return.

Pasta Bar To Go Party Pack 2

House Made Tomato Sauce with fresh ground beef & Italian sausage • Choice of fresh pasta •

\$188.98

Pasta Bar To Go Party Pack 3

Your choice of a large pan of Chicken Diablo or Chicken & Mushroom Alfredo •

\$198.98

Ordering is easy.

Call The Warehouse Marion or Delaware ask for a party to go manager. We are always ready to help you with your catering or party to go order.

WHEN TO ORDER

We appreciate your order as far in advance as possible (24 to 48 Hours Minimum), but we can accommodate most same day orders. Our products are prepared fresh by order so if orders are placed less than 24-48 hours prior to pick up, some menu choices may be limited as some items need additional preparation time.

PAYMENT

Payment is required when you place your order.
We accept all major credit cards.

CARRY OUT

All products can be scheduled for easy pick up at either location, fresh hot and ready to serve your guests. If you prefer to pick up in advance of your party, call and we will help determine the best products for your party & provide heating instructions for you.

If you require delivery, orders must be placed a minimum of 7 days in advance, a minimum order is required & there will be an additional fee for this service.

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Our House Made Tomato Sauce is vegetarian & gluten free (Gluten Free Pasta is available).

Small Serves 4	Medium Serves 6-8	Large Serves 10-15
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Spaghetti & Meat Sauce

House Made Tomato Sauce with fresh ground beef & Italian sausage.

\$19.95 \$35.00 \$60.00



Chicken & Mushroom Alfredo

Grilled chicken & fresh mushrooms blended with our rich cream sauce & fettuccini. Vegetarian-hold the chicken.

\$24.95 \$45.00 \$75.00



Chicken Diablo

Penne pasta, spicy tomato cream Diablo sauce, grilled chicken, fresh spinach & romaine tomatoes. Vegetarian-hold the chicken.

\$29.95 \$55.00 \$100.00

Tuscan Chicken

Grilled chicken breast over angel hair pasta tossed in light cream sauce, topped with a blend of fresh herbs, cheese & tomato.

\$60.00 \$100.00

Ravioli

Jumbo cheese filled ravioli with your choice of House Made Tomato Sauce or meat sauce.

\$50.00 \$90.00

Lasagna

Our House Made Meat Sauce is prepared with fresh ground beef & Italian Sausage.

\$70.00 \$140.00

Gluten Free Pasta is available ask your party to go manager. Pasta choice or substitution of penne, fettuccini, angel hair or spaghetti noodles.

TUSCAN BREAD TO GO

Loaf of Bread with Herb Butter

\$7.99

Tray of 4 Loaves with Herb Butter

\$29.95

Herb Butter Only Small (8 oz) \$3.99 Large (16 oz) \$6.99

SALAD BOWLS TO GO

Serves: Small Large

Italian Tossed

Crisp greens, carrots, Roma tomatoes, red onion, black olives, Pepperoncini peppers, mozzarella & classic Italian dressing.

Classic Caesar Salad (Top it with Chicken)

Romaine, Parmesan, Tuscan croutons, & Caesar dressing.

\$19.00 \$36.00

Warehouse 320 Salad

Romaine, leaf & iceberg, grilled chicken, sun dried apples, crasins, & walnuts. Dressing suggestion raspberry vinaigrette.

PARTY APPETIZERS TO GO

Order the quantity you wish, we'll package your order in one disposable container.

Toasted Ravioli (7)

Spicy cheese filled, lightly breaded & deep fried, served with tomato sauce for dipping.

\$7.95

Mozzarella Marinara (5)

\$6.95

Bruschetta (10)

\$6.95

Fresh Roma tomato & fresh basil with toasted bread.

Risotto Balls (5)

\$5.95

Risotto, parmesan & herbs lightly breaded, deep fried, served with tomato sauce on the side.

Spinach & Artichoke Dip

\$8.95

With parmesan flatbread for dipping.

Sautéed Mushrooms (by weight approx. 12)

\$7.95

Garlic, lemon & cheese butter with a hint of white wine.

Deep Fried Mushrooms (by weight approx. 12)

\$8.95

Calamari (Half Pound)

\$9.75

Deep fried, served with tomato sauce on the side.

Mussels (1 Pound) In garlic butter sauce.

\$9.95

Deep Fried Zucchini (10) May require advance order time.

\$7.95

Served with tomato sauce on the side.

PARTY PAN TOPPERS

Small	Pan Size: Medium	Large
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Cheese Topping

Choose 5 cheese blend, mozzarella, provolone or cheddar.

\$2.99 \$4.99 \$7.99

Sautéed Mushrooms (Sliced)

\$2.99 \$4.99 \$7.99

Green Peppers & Onions

\$2.99 \$4.99 \$7.99



PARTY SIDES TO GO

House Meatball

6 ounce meatball with ground beef & Italian sausage, in tomato sauce. Order the quantity you need packaged on the side.

\$2.99 each

Chicken Breast (Whole, halved or chopped)

Charbroiled, packaged on the side or make your pan extra meaty by adding in any quantity you desire.

\$3.79 each

Italian Sausage

Italian sausage packaged on the side, sold by the weight.

\$2.99 quarter pound

House Made Tomato Sauce

16 ounces

8 ounces

\$6.49

\$3.59

House Made Meat Sauce

16 ounces

8 ounces

\$7.59

\$3.99

Alfredo Sauce

16 ounces

8 ounces

\$8.99

\$4.99

DESSERTS TO GO

Brownies (20)

\$22.00

Cobbler Cherry•Apple•Peach Serves 10-12

\$22.00

Cheesecake Or Tiramisu (6)

\$24.00

Death by Chocolate Cake (10)

\$48.00

PARTY EXTRAS TO GO

Tableware

Plates, bowls, & silverware packets. (Knife, fork, napkin, salt & pepper)

\$1.00 per person

Serving Utensils

Plastic serving spoon, salad forks, or tongs.

\$1.00 each

Large Pan Warmer with Fuel (1)

\$10.00

Fuel Only (1)

\$3.00



what's your number?

Do you know the amount of money you will need to retire comfortably?

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Eric Sparling | Financial Advisor
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This page is available each month to showcase your business. For more information, please contact the Marion Area Chamber of Commerce at 740.382.2181.

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NMLS #506924



Nichole Wagner
Treasury Management



Darrell Baird
Business Banking Specialist



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